



EARNINGS  
PRESENTATION

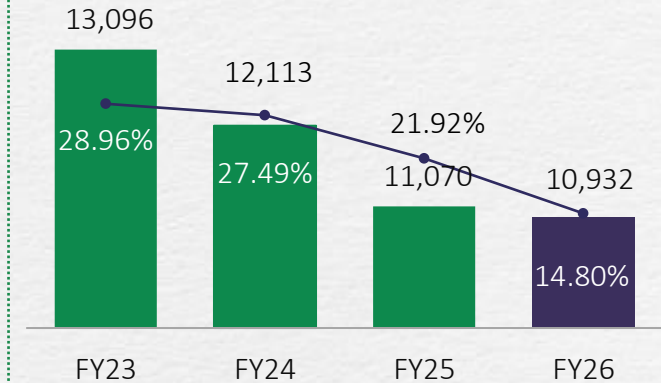
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Q4-FY26/FY26

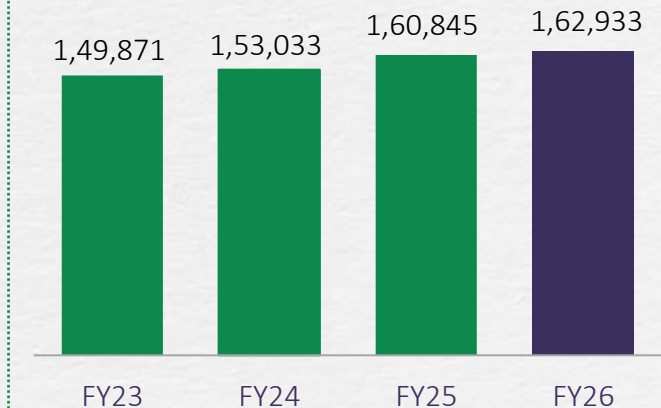


- Kuantum Papers Ltd, a leading agro and wood-based paper manufacturer started its commercial operations in 1980 in an economically backward village of Hoshiarpur, Punjab.
- They started their production with 30 TPD and with continuous process upgrades and backward integration projects are now currently operating at 540 TPD.
- Due to its location in the foothills of the Shivalik range, Kuantum Papers has been strategically utilizing agro residues like wheat straw, sarkanda and bagasse along with wood chips, veneer waste & bamboo to make high quality paper.
- The company's fully integrated manufacturing facility spread across 259 acres helps it gain an advantage in terms of better operational efficiency and higher product offering.
- Its extensive portfolio of writing and printing paper finds application in books, notebooks, annual reports, directories, account books, envelopes, diaries, calendars, computer & office stationery.
- Kuantum's product offerings include maplitho, cream wove and value added specialty products like thermal paper, bond paper, parchment paper, azure laid paper, cartridge paper, coloured paper, ledger paper, stiffener paper, base paper for cups and straws with a GSM range of 40 – 200.
- The company manufactures its products on an order-based system from its 100+ dealer network spread across India, many of whom have been associated with it for three generations.
- The company has increased its export footprint in the last few years and is now exporting to 24 countries.
- Its Marquee clients include Macmillan Education India, McGraw Hill Education India, Oxford University Press, Pearson India Education Services, HT Media, Rachna Sagar, Chitra Prakashan India, Magic International, SBM Industries, Today Diaries amongst others.
- The company's Social Farm Forestry Program covers wood plantations of 18,300+ acres and it aims to expand it to 75,000 acres by 2030.

Operational Revenue (INR Mn) & EBITDA Margins (%)



Paper Sales Volume (MT)



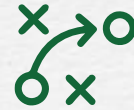
# KEY STRENGTHS



Pan India presence with an extensive network of 100+ dealers



Cost savings through executed backward integration project has led to improved EBITDA margins



Strategic location in Punjab with abundant availability of raw materials such as Wheat Straw, Sarkanda & Bagasse, allows us to get steady supplies at stable prices



Superior product quality and market focus allow us to charge premium price of 5-7% higher than competitors



Largest product portfolio in the Paper Industry covering Maplitho, Copier, Specialty and Creamwove papers



Fully integrated plant infrastructure with technologically upgraded 4 Paper Machines, Agro & Wood Pulp Mill, Chemical Recovery Plant, Co - Gen Power Plant & Effluent Treatment Plant



Raw Materials are perfect substitutes of each other, so not dependent on any single one throughout the year



Established distinguished range of branded products



Long standing relationship with dealers, many associated with the company for over 3 decades



Located near densely populated Northern Region including NCR, a higher paper consumption market



The company aims to augment the Clonal Propagation Center's capacity to produce 1 crore clones annually, covering more than 75,000 acres by 2030 to ensure a sustainable source of wood material



Market-driven sales strategy ensuring timely supplies with minimum inventory backlog catering to diverse needs of our customers

## Pulping Facilities

## Paper Machines

## Chemical Recovery Plant

## Co-Gen Power Plant

## Segment



## Capacity

**Total Capacity - 365 TPD**

- Agro Based Pulp - 165 TPD
- Wood Pulp - 200 TPD

**Total Approved Capacity - 540 TPD**

**Current Operating Capacity - 540 TPD**

- Machine 1 - 65 TPD
- Machine 2 - 75 TPD
- Machine 3 - 115 TPD
- Machine 4 - 285 TPD

**Total Capacity - 700 Solids TPD**

- Recovery Boiler 1 - 200 Solids TPD
- Recovery Boiler 2 - 500 Solids TPD

**Turbines: Total Installed Capacity – 38 MW**

**Boilers : Total Operational Capacity - 190 TPH**

- Boiler 1 - 60 TPH
- Boiler 2 - 130 TPH

## Description

Kuantum combines its own agro and wood along with imported pulp in order to produce better quality fiber for paper production.

The different configurations of the four paper machines allow Kuantum to manufacture a wide variety of surface-sized, non surface-sized and value-added specialty products.

The Chemical Recovery Plant operates at a high efficiency allowing recovery of over 95% of Caustic, enabling cost reductions, margin improvements and reusing for subsequent pulp production runs.

The state of the art Co-Gen Power Plant ensures uninterrupted steam and power supply to process units. The 130 TPH high pressure CFBC boiler combined with a set of highly efficient extraction cum condensing turbine and an extraction cum back pressure turbine, lead to power generation at very cost effective rates which are much lower than the grid rate.



Debottlenecking and upgrading plant operations to increase production capacity by ~ 50% and further optimize cost



Leveraging single use plastic ban by developing a portfolio of specialty products for a sustainable future



Exploring technology in the specialty / tissue paper segment to diversify product portfolio



Harnessing the power of Industry 4.0 including IoT, AI and cloud computing for operational efficiency and optimal resource utilization





## FINANCIAL & OPERATIONAL HIGHLIGHTS

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Q4-FY26/FY26

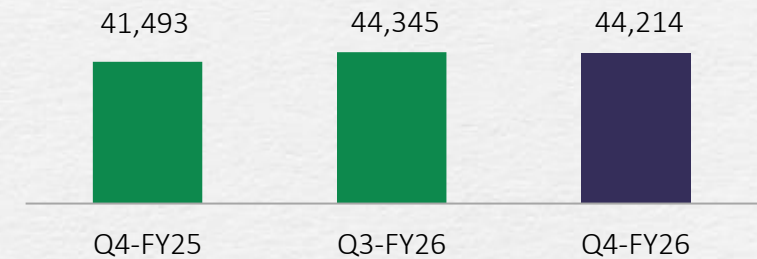
### Q4-FY26 Financial Highlights

<b>INR 3,009 Mn</b> Income from Operations	<b>INR 478 Mn</b> EBITDA	<b>15.89%</b> EBIDTA Margins
<b>INR 143 Mn</b> Net Profit	<b>4.75%</b> PAT Margins	<b>INR 1.64/Share</b> Diluted EPS

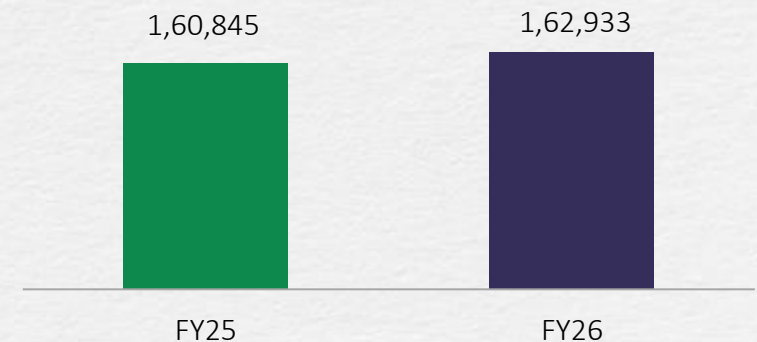
### FY26 Financial Highlights

<b>INR 10,932 Mn</b> Income from Operations	<b>INR 1,618 Mn</b> EBITDA	<b>14.80%</b> EBIDTA Margins
<b>INR 420 Mn</b> Net Profit	<b>3.84%</b> PAT Margins	<b>INR 4.81 /Share</b> Diluted EPS

### Quarterly Paper Sales Volume (MT)



### Sales Volume (MT)



**Financial Highlights:**

- Operational Income for FY26 stood at INR 10,932 Mn as compared to INR 11,070 Mn for FY25. The company was able to maintain a higher production volume of 162,885 MT, despite phased and strategic shuts for upgradation of three paper machines during the year.
- The EBITDA for FY26 was 14.8% as against 21.9 % in FY25, which was due to a drop in NSR by INR 2,000/MT coupled with an increase in cost by INR 3,200/MT. The downward pressure on NSR was observed across the domestic paper industry on account of influx of cheaper imports and Nil GST levied on the notebook segment also impacted market sentiment.
- Operational Income for Q4 FY26 stood at INR 3,009 Mn as against the Q3 number of INR 2,896 Mn. EBITDA margins for Q4 improved to 15.9%, as against 13.6% in Q3 despite market challenges. The increase in revenue by 4% in this quarter was primarily on account of improved NSR of INR 3,700/MT. The company's cost rose by nearly INR 2,000/MT, driven by higher raw material, chemical, and fuel prices amid the ongoing West Asia war.

**Mill Expansion and Upgradation Project Updates:**

- Paper Machine 2 rebuild was completed in March 2026, enhancing installed capacity to 75 TPD through major upgrades including dilution-control headbox, upgraded press section and wire part extension, DCS/QCS, additional dryers, Küsters calendar for DP control, tail shooters, and dry-end improvement.
- The Two-stage Reausticizing Plant was commissioned at the CRP, resulting in reduced silica loading to the Lime Kiln and improved process recovery efficiency.
- Syncro Sheeter with capacity of 80 TPD was installed, which will ensure cutting of sheets with higher precision and efficiency. This will allow elimination of manual handling of sheets for online packing.
- The Displacement Digester System (DDS) project for wood pulping has achieved significant progress and is currently under extensive testing, with commissioning targeted by mid-June. This advanced technology is expected to enable lower-temperature pulp cooking, resulting in higher yield, improved product quality, and lower utility costs.
- The UASB is under erection at the ETP and will be commissioned by Q2 FY27, allowing generation of methane from the wastewater stream as a secondary clean fuel for boiler.

**Plant Updates:**

- Post the rebuild of PM1 in Dec'25, the average daily production for Q4 has increased by almost 20 TPD.
- Under Project Nirmaan – our Industry 4.0-led, AI-based transformation project, the MACS Blend Control was initiated on PM 4 for agro and wood and later optimised for softwood and broke. This will enable optimisation of furnish leading to improvement in machine runnability and output.

**New Product Development with Sustainability:**

- Successfully developed and manufactured a dye-free Kappa Premium III CRM with improved optical properties along with high light-fastness OBA for enhanced colour stability.

**Environment and Sustainability Focus:**

- Added 854 acres of Social Farm Forestry in Q4 FY26, taking the total area under plantation to 18,300+ acres and benefitting 19,100+ farmers in the community.

PARTICULARS (INR Mn)	Q4-FY26	Q4-FY25	Y-o-Y	Q3-FY26	Q-o-Q
Operational Income	3,009	2,774	8.5%	2,896	3.9%
Total Expenses	2,531	2,175	16.4%	2,503	1.1%
EBITDA	478	599	(20.2)%	393	21.6%
<i>EBITDA Margins (%)</i>	<i>15.89%</i>	<i>21.59%</i>	<i>(570) Bps</i>	<i>13.55%</i>	<i>234 Bps</i>
Other Income	12	14	(14.3)%	16	(25.0)%
Depreciation	172	147	17.0%	166	3.6%
Finance Cost	132	104	26.9%	109	21.1%
PBT	186	362	(48.6)%	133	39.8%
Tax	43	101	(57.4)%	36	19.4%
Profit After Tax	143	261	(45.2)%	98	45.9%
<i>PAT Margins (%)</i>	<i>4.75%</i>	<i>9.41%</i>	<i>(466) Bps</i>	<i>3.38%</i>	<i>137 Bps</i>
Diluted EPS (INR)	1.64	2.99	(45.2)%	1.12	46.4%

PARTICULARS (INR Mn)	FY26	FY25	Y-o-Y
Operational Income	10,932	11,070	(1.2)%
Total Expenses	9,314	8,644	7.8%
EBITDA	1,618	2,426	(33.3)%
<i>EBITDA Margins (%)</i>	<i>14.80%</i>	<i>21.92%</i>	<i>(712) Bps</i>
Other Income	65	61	6.6%
Depreciation	653	540	20.9%
Finance Cost	464	393	18.1%
PBT	566	1,554	(63.6)%
Tax	146	402	(63.7)%
Profit After Tax	420	1,152	(63.5)%
<i>PAT Margins (%)</i>	<i>3.84%</i>	<i>10.41%</i>	<i>(657) Bps</i>
Diluted EPS (INR)	4.81	13.20	(63.6)%

# HISTORICAL INCOME STATEMENT

PARTICULARS (INR Mn)	FY23	FY24	FY25	FY26
Operational Income	13,096	12,113	11,070	10,932
Total Expenses	9,304	8,783	8,644	9,314
EBITDA	3,792	3,330	2,426	1,618
<i>EBITDA Margins (%)</i>	<i>28.96%</i>	<i>27.49%</i>	<i>21.92%</i>	<i>14.80%</i>
Other Income	36	56	61	65
Depreciation	454	482	540	653
Finance Cost	710	428	393	464
Exceptional Items	634	-	-	-
PBT	2,030	2,476	1,554	566
Tax	668	638	402	146
Profit After Tax	1,362	1,838	1,152	420
<i>PAT Margins (%)</i>	<i>10.40%</i>	<i>15.17%</i>	<i>10.41%</i>	<i>3.84%</i>
Other Comprehensive Income	(5)	(6)	(2)	(2)
Total Comprehensive Income	1,357	1,832	1,150	418
Diluted EPS (INR)	15.60	21.07	13.20	4.81

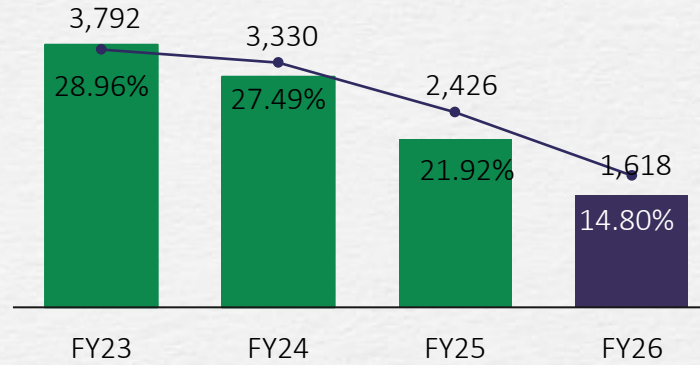
ASSETS (INR Mn)	FY24	FY25	FY26
<b>Non-Current Assets</b>			
Property, plant and equipment	14,678	16,013	18,099
Right of use assets	-	-	99
Capital work-in-progress	415	1,552	2,625
Investment property	74	72	71
Other intangible assets	-	101	107
Intangible assets Under development	4	11	8
Financial assets			
• Investments	-	-	10
• Other financial assets	39	49	108
Income tax assets (net)	16	16	77
Other Non-current assets	585	601	229
<b>Total Non-Current Assets</b>	<b>15,811</b>	<b>18,415</b>	<b>21,433</b>
<b>Current Assets</b>			
Inventories	1,128	1,262	1,314
Financial assets			
• Trade receivable	342	391	443
• Cash and Cash equivalents	706	92	409
• Other bank balances	73	122	76
• Others financial assets	28	10	8
Other current assets	789	836	306
<b>Total Current Assets</b>	<b>3,066</b>	<b>2,713</b>	<b>2,556</b>
<b>Total Assets</b>	<b>18,877</b>	<b>21,128</b>	<b>23,989</b>

EQUITY & LIABILITIES (INR Mn)	FY24	FY25	FY26
<b>Equity</b>			
Equity share capital	87	87	87
Other equity	11,151	12,040	12,196
<b>Total Equity</b>	<b>11,238</b>	<b>12,127</b>	<b>12,283</b>
<b>Liabilities</b>			
<b>Non-Current Liabilities</b>			
Financial liabilities			
• Borrowings	3,070	4,027	5,897
• Lease liabilities	-	-	89
• Other financial liabilities	247	262	274
Deferred tax liabilities (net)	1,257	1,400	1,545
Deferred income	46	43	41
<b>Total Non-Current Liabilities</b>	<b>4,620</b>	<b>5,732</b>	<b>7,846</b>
<b>Current Liabilities</b>			
Financial Liabilities			
• Borrowings	2,055	2,509	2,701
• Lease liabilities	-	-	10
• Trade payables	569	419	640
• Other financial liabilities	233	266	471
Other current liabilities	77	55	35
Provisions	1	-	-
Deferred income	3	3	3
Current tax liabilities (net)	81	17	-
<b>Total Current Liabilities</b>	<b>3,019</b>	<b>3,269</b>	<b>3,860</b>
<b>Total Liabilities</b>	<b>7,639</b>	<b>9,001</b>	<b>11,706</b>
<b>Total Equity and Liabilities</b>	<b>18,877</b>	<b>21,128</b>	<b>23,989</b>

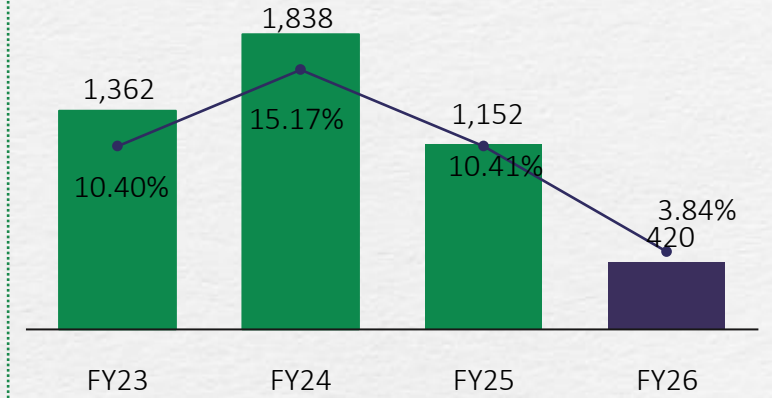
Operational Revenue (INR Mn)



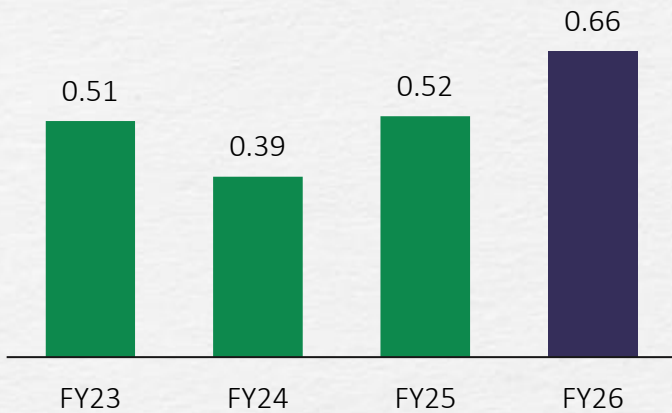
EBITDA (INR Mn) &amp; EBITDA Margin (%)



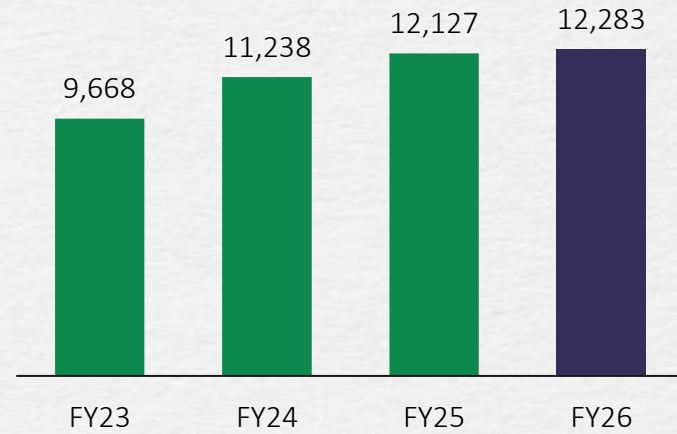
PAT (INR Mn) &amp; PAT Margins (%)



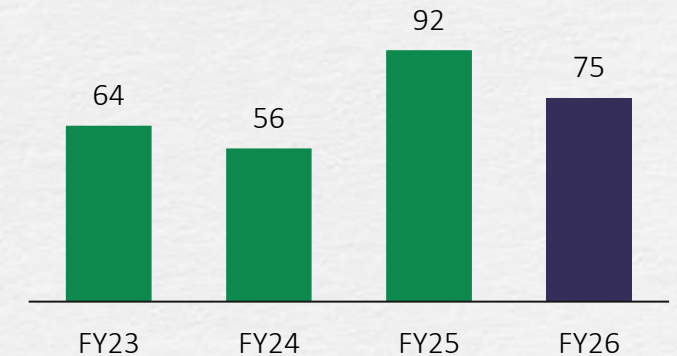
Net Debt to Equity (x)

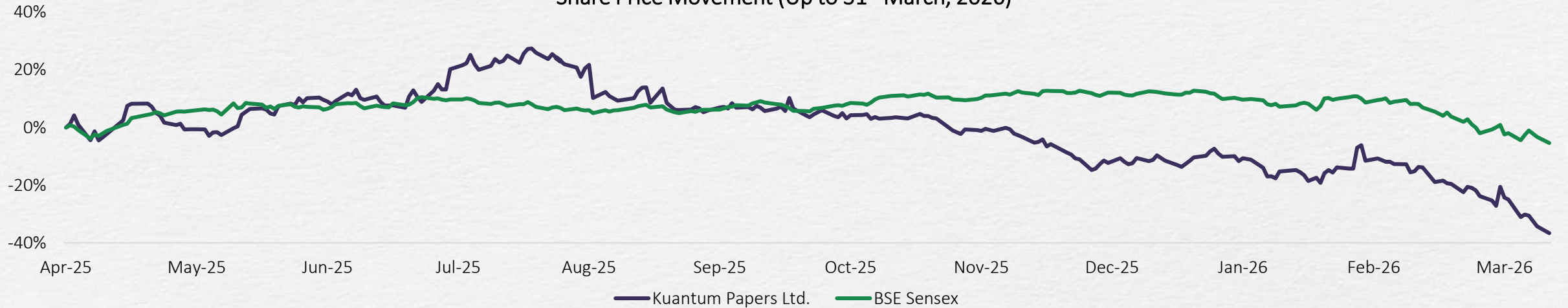


Net Worth (INR Mn)



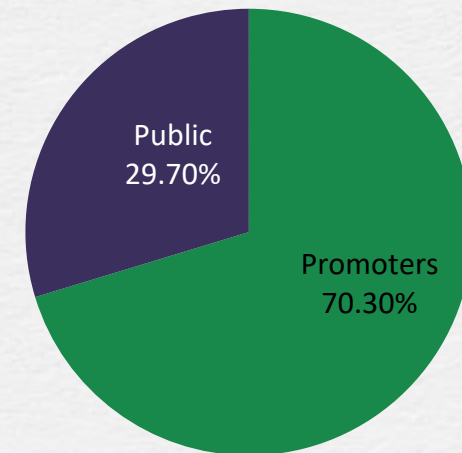
Cash Conversion Cycle



Share Price Movement (Up to 31<sup>st</sup> March, 2026)Price Data (31<sup>st</sup> March, 2026)

INR

Face Value	1.0
Market Price	66.1
52 Week H/L	134.3/65.5
Market Cap (INR Mn)	5,767.3
Equity Shares Outstanding (Mn)	87.3
1 Year Avg Trading Volume ('000)	65.9

Shareholding Pattern as on 31<sup>st</sup> March, 2026

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Thank You