Kuantum Papers

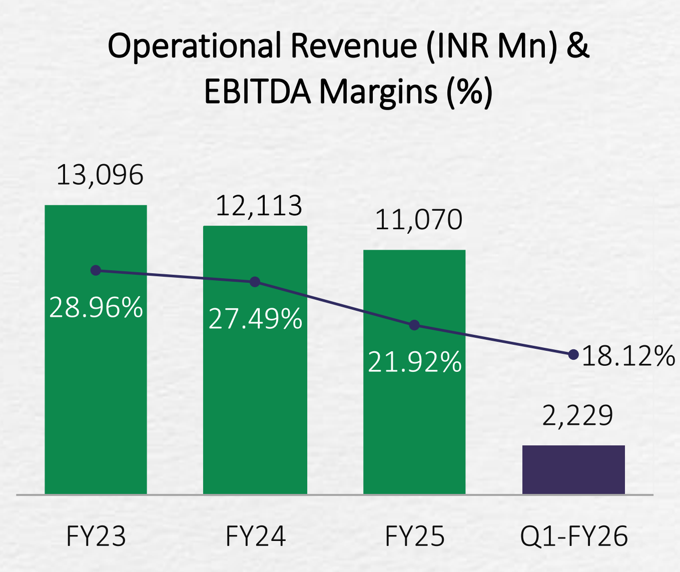
INVESTOR PRESENTATION

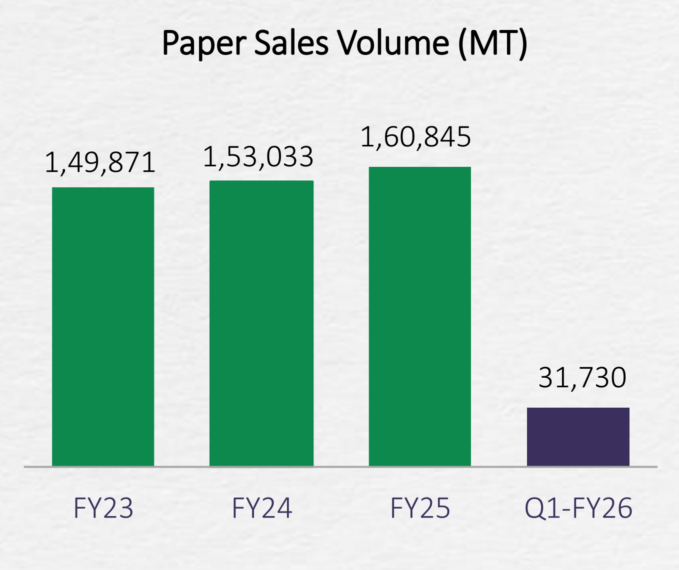
SEPTEMBER 2025

ABOUT KUANTUM PAPERS

Kuantum Papers

- Kuantum Papers Ltd, a leading agro and wood-based paper manufacturer started its commercial operations in 1980 in an economically backward village of Hoshiarpur, Punjab.
- They started their production with 30 TPD and with continuous process upgrades and backward integration projects are now currently operating at 450 TPD.
- Due to its location in the foothills of the Shivalik range, Kuantum Papers has been strategically utilizing agro residues like wheat straw, sarkanda and bagasse along with wood chips, veneer waste & bamboo to make high quality paper.
- The company's fully integrated manufacturing facility spread across 259 acres helps it gain an advantage in terms of better operational efficiency and higher product offering.
- Its extensive portfolio of writing and printing paper finds application in books, notebooks, annual reports, directories, account books, envelopes, diaries, calendars, computer & office stationery.
- Kuantum's product offerings include maplitho, cream wove and value added specialty products like thermal paper, bond paper, parchment paper, azure laid paper, cartridge paper, coloured paper, ledger paper, stiffener paper, base paper for cups and straws with a GSM range of 40 – 200.
- The company manufactures its products on an order-based system from its 100+ dealer network spread across India, many of whom have been associated with it for three generations.
- The company has increased its export footprint in the last few years and is now exporting to 24 countries.
- Its Marquee clients include Macmillan Education India, McGraw Hill Education India, Oxford University Press, Pearson India Education Services, HT Media, Rachna Sagar, Chitra Prakashan India, Magic International, SBM Industries, Today Diaries amongst others.
- The company's Social Farm Forestry Program includes wood plantations of 13,870 acres and it aims to expand it to 50,700 acres by 2028-29.





BOARD OF DIRECTORS

Kuantum Papers

Jagesh Kumar Khaitan
Chairman

Pavan Khaitan
Vice Chairman and Managing Director

Jagesh Kumar Khaitan is the Chairman of Kuantum Papers Ltd. He was earlier the Vice Chairman and MD of Amrit Banaspati Co. Ltd. and remained President of Indian Vanaspati Producers Association IVPA. His entrepreneurial spirit and passion has been one of major drivers for the company's growth. He has been the recipient of the prestigious award 'UDYOG RATNA' honoured by PHD Chamber of Commerce & Industry, in the year 2005, towards his excellent and dedicated contribution to the State of Punjab.

Pavan Khaitan is a graduate in Commerce from Panjab University and a qualified Chartered Accountant. He joined the company in 1997 as the CEO and has been spearheading various initiatives that have rationalized the cost, enhanced quality, focused on specialty paper and ultimately optimizing the resources to their fullest. Also, he has been recently appointed as President of the Indian Pulp & Paper Technical Association (IPPTA). He has been instrumental in undertaking projects including debottlenecking and overall upgradation of the paper mill.

BOARD OF DIRECTORS

Vivek Bihani
Director (Independent)

Bhavdeep Sardana
Director (Independent)

Shireen Sethi
Director (Independent)

Munishwar Kumar
Director (Additional Non – Executive)

Vivek Bihani is an Engineer from BITS, Pilani and an MBA from IIM, Bangalore. He has total work experience of 3 decades. He worked with a leading venture capital firm in the early part of his career, turned an entrepreneur in 1998 and since 2009, is supporting high quality entrepreneurs as part of his 2nd innings in venture capital. As a venture capitalist, during 1992-1998, he worked with TDICI Limited (now called ICICI ventures), a firm that pioneered venture capital in India and has grown to become one of the largest and most successful private equity firms in India.

Bhavdeep Sardana, is Master's in Business Administration from Durham University (UK) and Bachelors in Science (Hons) in Chemistry with Chemical Engineering from Northumbria University, Newcastle Upon Tyne (UK) Presently Sr. VP & CEO at Sukhjit Starch & Chemicals Limited and is responsible for successfully implementing repeated expansions at various units. He leads all B2B sales with Paper, Food & Pharma Majors. He actively engages withState Govts and Govt. of India on policies affecting the agro-processing industry and ease of doing business reforms.

Currently the COO of Netwok1 Media Pvt. Ltd. and has over two decades of experience as a journalist, manager and advisor to many national & global media corporations and has founded multiple successful businesses in the media, technology & education sectors. She has also been working extensively with FICCI advising the trade body in the Technology Commercialization Department and has been instrumental in multiple initiatives of the organization including The India Innovation Growth Program (a JV between Lockheed Martin & Ministry of Science & Tech), Millennium Alliance and DRDO-ATAC 877.

Munishwar Kumar is a Master's in Business Administration from Thomas Maine USA. As an entrepreneur with experience in global bio-degradable packaging, he has successfully built and managed India's largest moulded fibre packaging company. With a career spanning over 34 years, he has played a key role in strategic planning, business development, executing green field and brownfield projects, financial management, mergers and acquisitions. He enjoys creative work through innovation and thrives in building businesses and achieving profitable growth.

KEY MANAGEMENT TEAM

Sushil Kumar Khetan
CEO Operations

A seasoned Chartered Accountant, Company Secretary and a dynamic professional with 3 decades of rich experience in the area of Paper Mill Operations, Paper and Paperboard Projects. A strategic planner with proven ability to improve operations, impact business growth & maximize profits through achievement in cost reductions, productivity, efficiency and quality improvements, internal control and finance management.

Sanjay Khosla
CMO

An MBA in Marketing, he has more than 30 years of experience in Sales and Marketing, exclusively in the Pulp & Paper industry. He has been with Kuantum for the past 25 years and has been successful in creating a loyal network of 100+ dealers as well as a demand pull for our products in the market.

Vikram Kumar Khaitan
CFO

A seasoned Chartered Accountant and Company Secretary with a distinguished career spanning over two decades in the financial sector. With a proven track record in navigating complex financial landscapes, he excels in driving organizational growth, profitability and operational efficiency. His broad experience across diverse manufacturing industries positions him as a solution-oriented professional in financial management, strategic planning, process development, internal controls and corporate governance.

Prachi Sharma
VP Corporate Strategy

A seasoned Chartered Accountant with strong business acumen and analytical prowess, having more than 2 decades of experience in consulting and manufacturing industries. Her core area of expertise is Strategic Planning, SWOT Analysis, Finance Management and New Business Development. She is a dynamic leader and has a strong ability of driving Growth and Change Management.

Nandivardhan Morareddy
VP Technical Excellence

A manufacturing excellence leader with 27 years of extensive experience in Pulp and Paper operations. He brings a blend of technical leadership and management abilities, specializing in driving operational and technical improvements to minimize waste, reduce costs and maximize quality. His core strength lies in merging creative intellect with robust production and technical skills to achieve sustainable business results.

GEOGRAPHICAL PRESENCE & SALES MODEL

Kuantum Papers

ORDER BASED MANUFACTURING:

- The production is order based and manufacturing is undertaken after the company receives advance orders from dealers/distributors.
- The company does not operate on fixed SKUs. They service their dealers based on customized order sizes, rather than fixed sizes offered by most of the competitors.

INVENTORY:

- Inventory of finished goods is low and rarely exceeds three days' production.

COLLECTION MECHANISM:

- Collection is done strictly within 5 days of date of Invoice.

COMPANY HISTORY AND MILESTONES

Kuantum Papers

1980
Mill established with PM 1 & 2 with a capacity of 30 TPD.

1988
PM 3 installed with a capacity of 100 TPD.

2000
Debottlenecking done to achieve 40% improved efficiency on output.

2002
National Energy Conservation Award conferred by the Government of India.

2005
Lignin Precipitation Plant installed in collaboration with a Swiss company.

2006
Agro Pulp Mill upgraded to 150 TPD along with the Continuous Digestor.

2007
Restructuring of ABCL took place, renamed Paper Division as ABC Paper Ltd.

2008
Listed on BSE.
PM 4 installed with a capacity of 200 TPD with Chemical Recovery Plant of 200 TPD and Co- Generation Power Plant of 10 MW.

2012
The company was renamed Kuantum Papers Limited.
Secured FSC® certification since 2011, License Code FSC-C109585.

2013
On-site PCC Plant established in collaboration with Specialty Minerals Inc. USA.
Production crossed 1,00,000 TPA.

2014
Top Former (Gapcon-Italy) and Size Press (Bellmer, Germany) installed on PM 4.

2015
Agro Pulp Mill of 200 TPD installed along with ODL Plant.

2017
Specialty Paper launched. Secured ISO 9001, ISo14001, OHSAS 18001, QMS and EMS certifications.

2018
Project KORE launched with Accenture for operational excellence.
SAP S4 HANA implemented.

2019
Listed on NSE.
Production exceeded 1,25,000 TPA.

2021
Backward Integration Project completed taking installed paper capacity to 450 TPD.
Increased Agro & Wood Pulping Capacity to 365 TPD.
Power generation capacity increased by 28 MW.
A new chemical recovery Plant of 500 TPD installed.

2022
Production capacity crossed 1,50,000 TPA.

2023
Record-breaking revenues of INR 13,096 Mn and an EBITDA Margins of 29%.
Successfully launched Kupstock (base paper for cups) and Sipps (base paper for straw) as a replacement to single-use plastic.

2024
Initiated Artificial Intelligence journey with Project Nirman.
Major upgrades undertaken on PM 1 & 2, Power Turbine & Boiler.
Commenced Plant Modernization & Capacity Expansion Project with an outlay of INR 7,350 Mn.

2025
Surface water approval received from Punjab Government & Water Treatment Plant commissioned.
Commissioned Twin Roll Presses at Agro & Hardwood Pulp Mills.
Orders placed for upgradation of all Paper Machines, Lime Kiln & Displacement Digestor System (DDS).

MARQUEE CLIENTELE

- Pearson
- Shiva Lal Agarwala & Company Educational Publishers
- Ratna Sagar
- अमरउजाला
- Rachna Sagar Private Limited Educational Publishers
- GRB Books
- Magic Adding Life to Paper
- Vardhman
- NeelKamal Excellence
- Bookman India
- SGM
- macmillan education
- Prachi Smart Books for Smart Learning
- Rupa
- sbm make | manage | move
- Today's Product
- arihant
- arya
- amas
- Sona
- Abhinav Trader Pvt. Ltd.
- Nageen Prakashan
- Navneet Navneet Education Limited
- Cordova
- Evergreen
- shape
- Successful
- Aakash Medical | IIT-JEE | Foundations
- Bharati Bhawan Publishers & Distributors
- Centax Publications Pvt. Ltd.
- Dhanpat Rai Publications
- Selina Publishers
- mp printers Delivering Quality in Time (A unit of DB Corp Ltd.)
- Gopsons
- Full Marks "Progressive" School Books
- Goyal Brothers Prakashan
- HT Media Limited
- ubd 1960
- Chitra
- Mc Graw Hill Education
- APC Books
- Oxford University Press
- HAP
- impressions
- Headword Publishing Company
- Jiwan Books International (P) Ltd. India
- Forever Books

KEY STRENGTHS

Kuantum Papers

Pan India presence with an extensive network of 100+ dealers

Cost savings through executed backward integration project has led to improved EBITDA margins

Strategic location in Punjab with abundant availability of raw materials such as Wheat Straw, Sarkanda & Bagasse, allows us to get steady supplies at stable prices

Superior product quality and market focus allow us to charge premium price of 5-7% higher than competitors

Largest product portfolio in the Paper Industry covering Maplitho, Copier, Specialty and Creamwove papers

Fully integrated plant infrastructure with technologically upgraded 4 Paper Machines, Agro & Wood Pulp Mill, Chemical Recovery Plant, Co - Gen Power Plant & Effluent Treatment Plant

Raw Materials are perfect substitutes of each other, so not dependent on any single one throughout the year

BRAND

Established distinguished range of branded products

Long standing relationship with dealers, many associated with the company for over 3 decades

Located near densely populated Northern Region including NCR, a higher paper consumption market

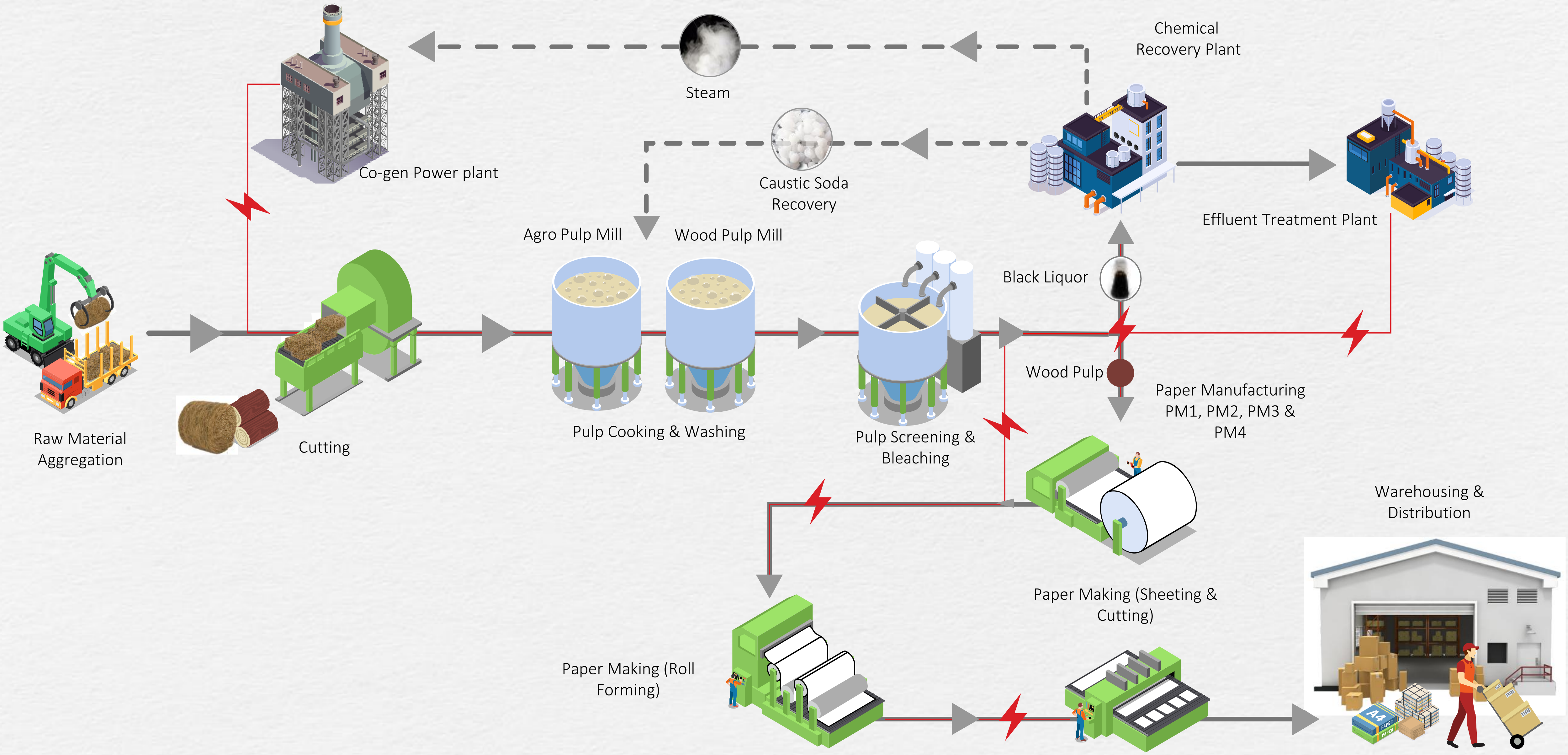
The company aims to augment the Clonal Propagation Center 's capacity to produce 1 crore clones annually, covering 50,700 acres by 2028-29 to ensure a sustainable source of wood material

Market-driven sales strategy ensuring timely supplies with minimum inventory backlog catering to diverse needs of our customers

OVERVIEW OF CURRENT OPERATIONS

MANUFACTURING PROCESS

Kuantum Papers



CURRENT MANUFACTURING FACILITIES

	Pulping Facilities	Paper Machines	Chemical Recovery Plant	Co-Gen Power Plant
Segment				
Capacity	Total Capacity - 365 TPD • Agro Based Pulp - 165 TPD • Wood Pulp - 200 TPD	Total Capacity - 450 TPD • Machine 1 - 25 TPD • Machine 2 - 50 TPD • Machine 3 - 115 TPD • Machine 4 - 260 TPD	Total Capacity - 700 Solids TPD • Recovery Boiler 1 - 200 Solids TPD • Recovery Boiler 2 - 500 Solids TPD	Turbines: Total Installed Capacity – 38 MW Boilers : Total Operational Capacity - 190 TPH • Boiler 1 - 60 TPH • Boiler 2 - 130 TPH
Description	Kuantum combines its own agro and wood along with imported pulp in order to produce better quality fiber for paper production.	The different configurations of the four paper machines allow Kuantum to manufacture a wide variety of surface-sized, non surface-sized and value-added specialty products.	The Chemical Recovery Plant operates at a high efficiency allowing recovery of over 95% of Caustic, enabling cost reductions, margin improvements and reusing for subsequent pulp production runs.	The state of the art Co-Gen Power Plant ensures uninterrupted steam and power supply to process units. The 130 TPH high pressure CFBC boiler combined with a set of highly efficient extraction cum condensing turbine and an extraction cum back pressure turbine, lead to power generation at very cost effective rates which are much lower than the grid rate.

PULPING FACILITIES

Kuantum Papers

Total Capacity: 365 TPD

Agro Pulp - 165 TPD

Wood Pulp - 200 TPD

- The company has eliminated its dependency on Imported Hardwood Pulp as it has become self-reliant in wood raw material, thereby reducing the cost of production.
- There is also a conscious effort to replace imported softwood pulp with In-house wood pulping.
- The increased pulping capacity has led to higher production of paper.

PAPER MACHINES

Total Capacity: 450 TPD

PM 1 - 25 TPD	PM 2 - 50 TPD
PM 3 - 115 TPD	PM 4 - 260 TPD

- Increase in paper production capacity to 450 TPD.
- The increased production has been totally absorbed by the demand pull from the market and company is operating at 100% capacity utilization.
- Improvement in the quality of the paper produced along with better efficiency.
- The different configurations of the four paper machines allow Kuantum to manufacture a wide variety of surface-sized, non surface-sized and value-added specialty products.

CHEMICAL RECOVERY ISLAND

Kuantum Papers

Total Capacity: 700 TPD of Black Liquor Solids

Recovery Boiler 1 - 200 Solids TPD

Recovery Boiler 2 - 500 Solids TPD

The Chemical Recovery Plant has three major components:

Recovery Boiler	Evaporator	Recausticizing Plant

- The Chemical Recovery Plant comprises of 500 TPD HERB Recovery Boiler supplied by Andritz which is based on SRS Technology, to process caustic from black liquor.
- The plant has significantly increased the steam - to - solid ratio, which in turn improves the efficiency of the overall plant operations.
- The treatment of black liquor through the CRP helps to recover & reuse more than 95% of caustic soda.

CO-GEN POWER PLANT

Total Installed Capacity:

Turbines: 38 MW	Boilers: 190 TPH

- In order to be self sufficient for its Power & Steam requirements, Kuantum has a captive Co – Generation Power Plant in which comprises of:
  - Two Boilers of 60 & 130 TPH respectively.
  - Two state-of-the-art turbines totalling an installed capacity of 38MW.
- The Co-Gen Power Plant allows the company to decrease its dependency on the State Power Grid, enabling it to maintain seamless operations at all times along with reduction in power cost.

EFFLUENT TREATMENT PLANT

The company has upgraded existing Effluent Treatment Plant with an objective of meeting the rightful parameters of treated effluent as well as to be 'future ready' to meet all Environmental norms.

Low COD Street-1 is with Aerobic treatment.

Effluent Treatment facility had been divided into two streams

High COD Street-2 is with Anaerobic treatment.

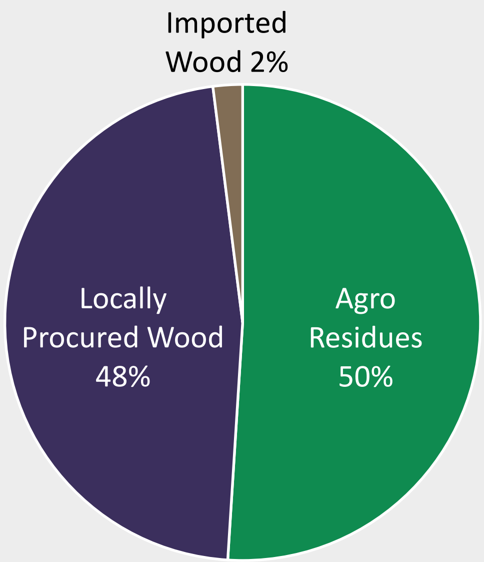
The treated effluent is used to irrigate almost 2,000+ acres of fields in the surrounding villages, through a network of pipelines laid by the Company at its expense.

RAW MATERIAL SOURCING

Kuantum Papers

Kuantum has an integrated Pulping facility with separate Agro Pulping and Wood Pulping streets having a total capacity of 365 MT of pulp per day for paper manufacturing.

Raw Material Mix as of FY25



Kuantum uses the following agro residues in its Agro Pulping Street (165 TPD):

Agro	% Content in Agro Pulp
Wheat Straw	~100%

Wood for Wood Pulping Street (200 TPD) is sourced as follows:

Wood	% Content in Wood Pulp
Wood Chips & Wood Logs	91%
Bamboo	9%

The agro pulp is produced from agro residues, primarily consisting of wheat straw. The wood raw materials are predominantly sourced as wood chips and veneer waste, which are byproducts of the furniture and plywood industries. Additionally, wood is sourced from certified sustainable forestry operations that adhere to rigorous environmental standards.

TECHNICAL COLLABORATION WITH TANOVIS AG

The company has a collaboration with Tanovis AG for the Lignin Precipitation Plant.

Tanovis AG, is a Swiss company with global operations. It is in the business of providing process technologies & innovative products on lignocellulosic biomass.

Tanovis AG is today known to produce high-purity lignin based renewable products, encompassing industrial, health & nutrition fields.

Set up first-of-its-kind in the world – A Full Scale Lignin Precipitation System, to separate the non-bio degradable lignin from the black liquor.

TECHNICAL COLLABORATION WITH SPECIALTY MINERALS, USA

Kuantum Papers

The company has a collaboration with Specialty Minerals Inc.

$CaCO_3$

Kuantum, have a first-of–its-kind backward integrated **PCC** (Precipitated Calcium Carbonate) Plant in an Agro based operations in the world, set up in collaboration with Specialty Minerals Inc.

Specialty Minerals Inc., USA is a multi-national company operating plants in over 20 countries, producing high performance minerals for use in various product manufacturing processes. Today, Specialty Minerals Inc is the world's largest manufacturer of Precipitated Calcium Carbonates.

Specialty Minerals Inc has dedicated an investment of around INR 254.53 million towards establishing the PCC plant within the company premises.

$CaCO_3$

Precipitated Calcium Carbonate manufactured is used as a filler during production of paper.

SOCIAL FARM FORESTRY PROGRAM

Kuantum Papers

Social farm forestry programs are green sustainable initiatives undertaken by paper companies in order to contribute to the small and marginal farmers of barren, non fertile land, apart from providing a catalyst to deforestation.

Kuantum launched the Social-Forestry and Plantation Project and is producing quality clonal plants of Eucalyptus and over the years has covered approximately 13,870 acres area under clonal plantation.

The company aims to augment the Clonal Propagation Center's capacity to produce 1 crore clones annually, covering 50,700 acres by 2028-29 to ensure a sustainable source of wood material

These initiatives also contribute to securing raw materials within a specific radius hence reducing the overall manufacturing costs and highlighting a dependency on multi year resource visibility.

WRITING AND PRINTING PRODUCTS

Kuantum Papers

Our extensive product portfolio covers high-quality Agro and Wood based Maplitho, Copier, Specialty and Creamwove papers.

Category	Brand	GSM Range
MAPLITHO	KOSHEEN	54-120
	KRESTO	52-120
	KOSMO LITHO WHT	54-150
	KOSMO LITHO CRM	54-150
	KOSMO LITHO SPX	60 - 120
COPIER	K.ONE	65-80
	KALEELA*	72
	KONQUER	65-75
	KODEXA FS	80
CREAMWOVE	KAPPA PREMIUM	42-100
	KUANTUM GOLD	42-100
	KUANTUM GOLD HB	46-100
	KUANTUM KORRA	46-90
	KOPY+ HB	46-80

*Available in Pink, Yellow, Green and Blue colours

SPECIALTY PAPER PRODUCT RANGE

Kuantum Papers

Brand	GSM Range
KUANTUM BOND	85-100
KRAYO*	49-68
KOSMO LITHO*	60-90
KREDA	58-95
KOSMO CARTRIDGE WHT	60-170
KOSMO CARTRIDGE CRM	60-170
KOSMO PARCHMENT	80-105
KOSMO STIFFNER AF	80-130
KOSMO STIFFNER	60-200
KOSMO ENFOLD WHT	58-150
KOSMO ENFOLD LHT	58-150
KOSMO PREMIUM WHT	60-200
KOSMO PREMIUM CRM	60-200
KOSMO KODEXA	58-90
KOSMO KUPSTOCK	120-200
KOSMO KARD	68-200
KOSMO KARD YLO	68-200
KOSMO THERMIC	40-80
KOSMO SIPPS	60-120

*Available in Pink, Yellow, Green and Blue colours

FUTURE GROWTH STRATEGY

Debottlenecking and upgrading plant operations to increase production capacity by ~ 50% and further optimize cost

Leveraging single use plastic ban by developing a portfolio of specialty products for a sustainable future

Exploring technology in the specialty / tissue paper segment to diversify product portfolio

Harnessing the power of Industry 4.0 including IoT, AI and cloud computing for operational efficiency and optimal resource utilization

CORPORATE SOCIAL RESPONSIBILITY

- Enabled Access to Quality Healthcare in Nearby Villages.
- Conducted Plantation Drives in Schools, Community Areas & Public Roads.
- Provided Financial assistance to Strengthen Government School Infrastructure.
- Installed a tubewell at village Saila Kalan and also provided water coolers and RO's to facilitate availability of clean drinking water in surrounding areas.
- Improved Road Connectivity for Faster School Access.
- Organized Blood Donation Camps & Free Medical Check-up Camps.
- Operated a full – fledged high school near our plant, offering affordable & quality education to the children of employees and neighbouring villages.






- Our plantation and R&D teams engaged with farmers through training sessions on soil health, agroforestry and sustainable residue management techniques.
- Environmental awareness was driven through eco-club initiatives in schools, supported by educational kits, tree plantation activities and competitions on climate themes.
- Offered structured apprenticeship programmes in mechanical, electrical and process departments to youth from nearby villages. These programmes bridge the gap between education and employment by offering real-time industry exposure.
- Under our rural sanitation drive, we installed sewage pipelines and decentralised sewage treatment plants in selected villages to improve hygiene and waste management facilities.
- Promoted local employment by engaging rural microenterprises and self-help groups in auxiliary tasks such as plantation services, material supplies and support functions.

KUANTUM FOR EARTH

Kuantum Papers

Sustainability Commitment
Kuantum is deeply committed to sustainability, as reflected in guiding motto.

Carbon Footprint Reduction
The company has taken significant measures to minimize its carbon footprint through the adoption of eco-friendly practices.

Water Conservation Priority
Deemed of paramount importance, Kuantum actively reduces fresh water usage through in-plant operations, emphasizing water reuse and recycling.

Wastewater Utilization
Treated wastewater is utilized for irrigating over 2000 acres of farmland in nearby villages.

Future Water Consumption Reduction Goal
Kuantum aims to achieve a nearly 35% reduction in water consumption in the future by incorporating the best available technologies.

Co-Gen Power Plant Biomass Utilization
Biomass used in the Co-Gen Power Plant, including rice husk, wild grass, wood dust, and wheat straw dust, minimizes GHG emissions and decreases reliance on fossil fuels.

Clonal Propagation Center role in Clonal Cultivation
Kuantum's on-site CPC plays a pivotal role in cultivating superior clones of fast-growing, high-yield pulp wood species like Eucalyptus, Poplar, Casuarina, Melia, and Subabul saplings.

Social Farm Forestry Program Impact
Clones produced by the Clonal Propagation Centre are distributed to the farming community at subsidized rates, creating an additional source of income and ensuring a future and sustainable supply of wood raw material for the company.

Clonal Propagation Center Capacity Augmentation Goal
The company aims to augment the Clonal Propagation Center 's capacity to produce 1 crore clones annually, covering 50,700 acres by 2028-29 to ensure a sustainable source of wood material.

Industry Benchmark in Sustainability
These focused efforts align with Kuantum's objective to set a benchmark in sustainable operations within the Indian Paper Industry.

INDUSTRY OVERVIEW

PAPER INDUSTRY

Kuantum Papers

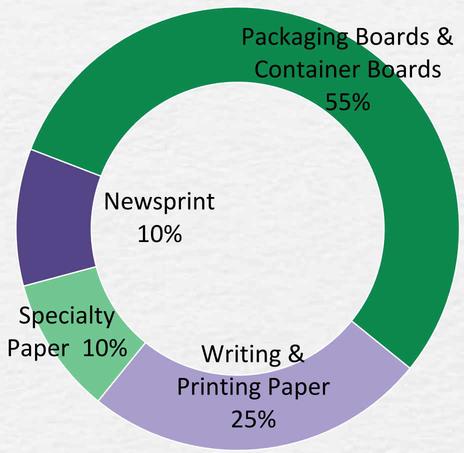
Global and Domestic Position

- About 50% of global paper demand is in Asia, with India being the fastest-growing market. India's paper market is expected to grow at a compound annual rate of 4% to 5% until at least 2030. Various studies predict that the consumption of paper and board in India will increase from approximately 22 million tons currently to over 35 million tons by 2035.
- Global Presence: India's Paper Industry contributes to about 5% of the world's paper production.
- Economic Impact: The industry boasts an estimated turnover of ~$9.6 billion USD, providing direct employment to 500,000 individuals and indirect employment to 1.5 million people.

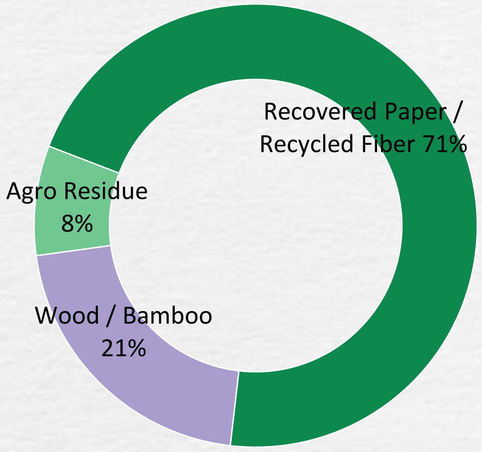
Market Dynamics

- **Import-Export Scenario**:
  - India's paper is in demand in the neighboring countries such as **Sri Lanka, Bangladesh, Iran, and the UAE**.
  - Significant imports come from ASEAN countries, Japan, and China due to Free Trade Agreements. This has led to stagnation in paper export growth because of declining global pulp prices, resulting in a surplus of international products in Indian markets.
  - Indian Industry players are lobbying for higher import duties on paper products to protect domestic production.
- **Consumption Patterns:** India's per capita paper consumption is currently at **15-16 kg**, considerably lower than the global average of **~57 kg**. With increasing GDP, rising per capita income, and higher expenditure, per capita paper consumption is on the rise.
- **Growth Drivers**:
  - The online retail industry is expected to grow 20-25% over the next 2-3 years, boosting packaging demand.
  - Increasing use of computers and photocopying machines in corporate offices is fueling paper demand.
  - Expansion of co-working spaces and new office locations are contributing to demand growth.
  - Government investment in education and the implementation of the National Education Policy are set to enhance demand from the education sector.
  - Rising literacy rates, and an increase in the number of schools and universities, along with higher student enrolments, are key drivers to drive growth of writing and printing papers.
- **Environmental Trends:** Higher environmental concerns and increased awareness are driving the substitution of plastic products with paper, presenting new opportunities for the industry.

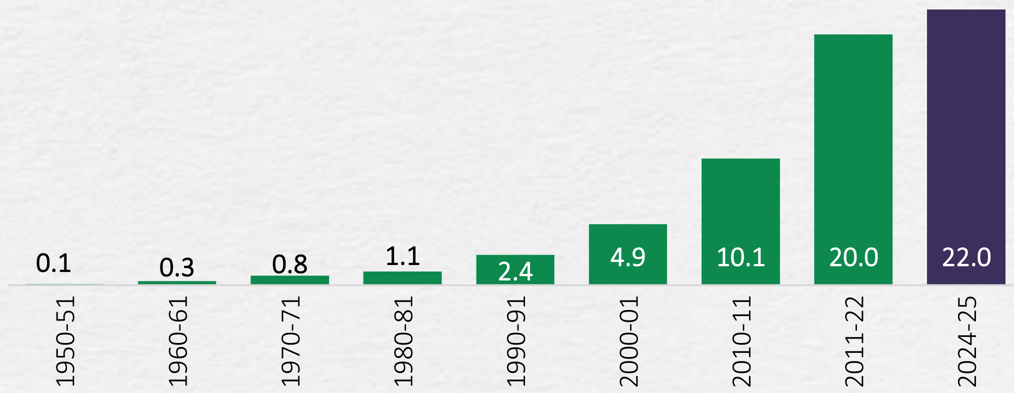
Domestic Market Share %



Estimated Production in Terms of Raw Materials Used %



RISING PRODUCTION OF PAPER INDUSTRY (INR MN)



Source : IPMA, IBEF, Prep news, invest India

FINANCIAL OVERVIEW

HISTORICAL INCOME STATEMENT

PARTICULARS (INR Mn)	FY23	FY24	FY25	Q1-FY26
Operational Income	**13,096**	**12,113**	**11,070**	**2,229**
Total Expenses	9,304	8,783	8,644	1,825
EBITDA	**3,792**	**3,330**	**2,426**	**404**
EBITDA Margins (%)	*28.96%*	*27.49%*	*21.92%*	*18.12%*
Other Income	36	56	61	14
Depreciation	454	482	540	152
Finance Cost	710	428	393	104
Exceptional Items	634	-	-	-
PBT	**2,030**	**2,476**	**1,554**	**162**
Tax	668	638	402	41
Profit After Tax	**1,362**	**1,838**	**1,152**	***121***
PAT Margins (%)	*10.40%*	*15.17%*	*10.41%*	5.43%
Other Comprehensive Income	(5)	(6)	(2)	-
Total Comprehensive Income	**1,357**	**1,832**	**1,150**	**121**
Diluted EPS (INR)	**15.60**	**21.07**	**13.20**	**1.38**

BALANCE SHEET

ASSETS (INR MN)	FY23	FY24	FY25
Non-Current Assets			
Property, plant and equipment	14,068	14,678	16,013
Capital work-in-progress	306	415	1,552
Investment property	75	74	72
Other intangible assets	-	4	101
Intangible assets Under development	-	-	11
Financial assets			
• Other financial assets	39	39	49
Income tax assets (net)	16	16	16
Other Non-current assets	259	585	601
Total Non-Current Assets	**14,763**	**15,811**	**18,415**
Current Assets			
Inventories	901	1,128	1,262
Financial assets			
• Trade receivable	287	342	391
• Cash and Cash equivalents	15	706	92
• Other bank balances	157	73	122
• Others financial assets	16	28	10
Other current assets	756	789	836
Total Current Assets	**2,132**	**3,066**	**2,713**
Total Assets	**16,895**	**18,877**	**21,128**

EQUITY & LIABILITIES (INR MN)	FY23	FY24	FY25
Equity			
Equity share capital	87	87	87
Other equity	9,581	11,151	12,040
Total Equity	**9,668**	**11,238**	**12,127**
Liabilities			
Non-Current Liabilities			
Financial liabilities			
• Borrowings	3,678	3,070	4,027
• Other financial liabilities	228	247	262
Provisions	13	-	-
Deferred tax liabilities (net)	1172	1,257	1,400
Deferred income	49	46	43
Total Non-Current Liabilities	**5,140**	**4,620**	**5,732**
Current Liabilities			
Financial Liabilities			
• Borrowings	1,450	2,055	2,509
• Trade payables	258	569	419
• Other financial liabilities	198	233	266
Other current liabilities	84	77	55
Provisions	3	1	-
Deferred income	3	3	3
Current tax liabilities (net)	91	81	17
Total Current Liabilities	**2,087**	**3,019**	**3,269**
Total Liabilities	**7,227**	**7,639**	**9,001**
Total Equity and Liabilities	**16,895**	**18,877**	**21,128**

FINANCIAL HIGHLIGHTS

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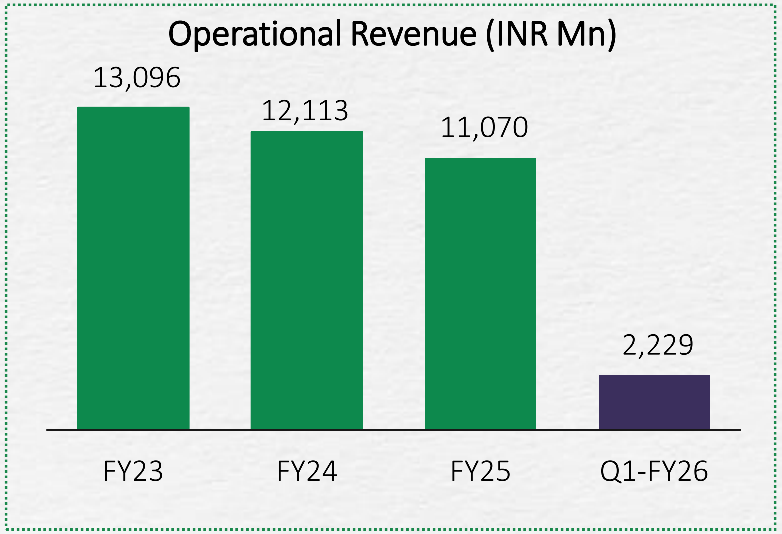
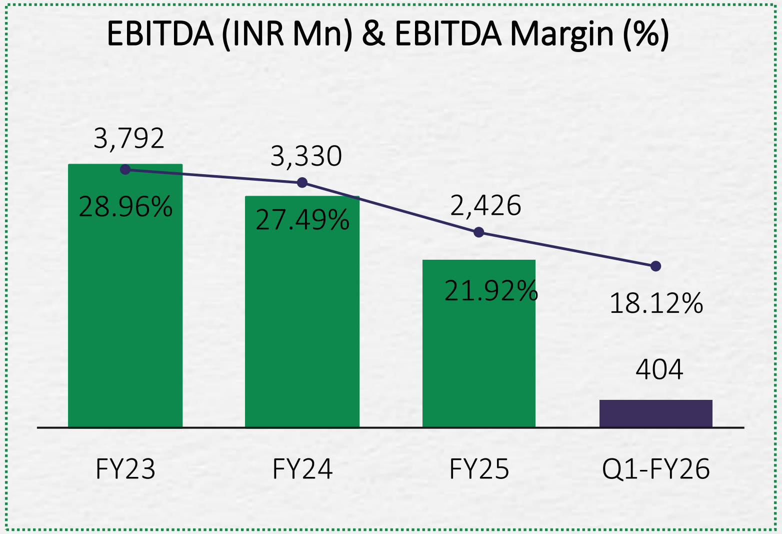
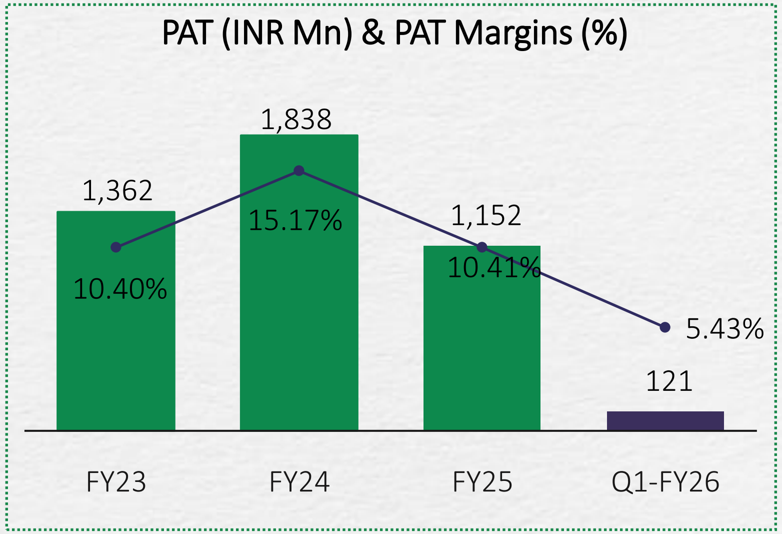
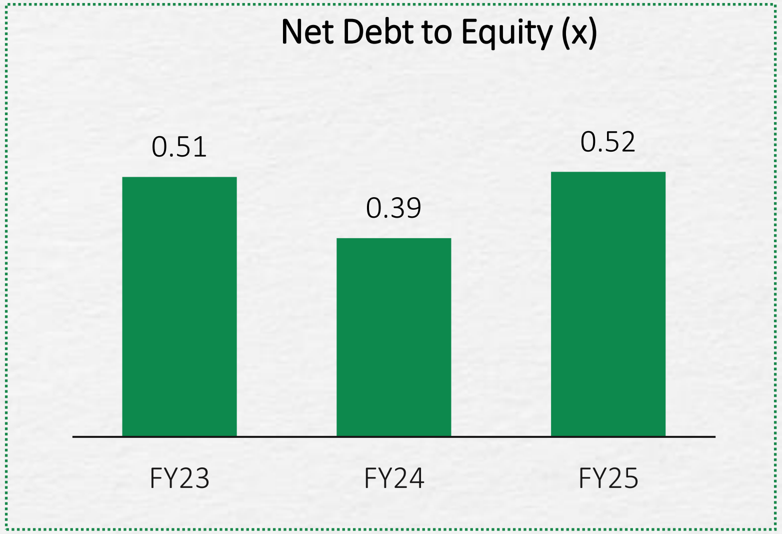
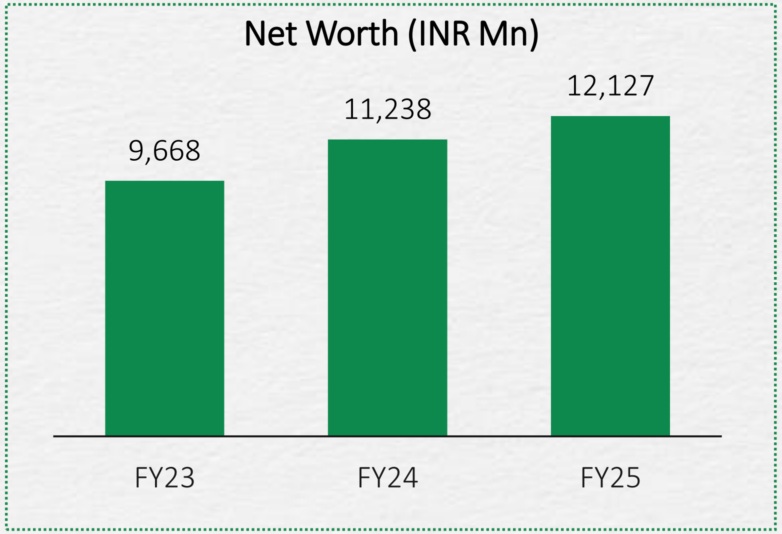
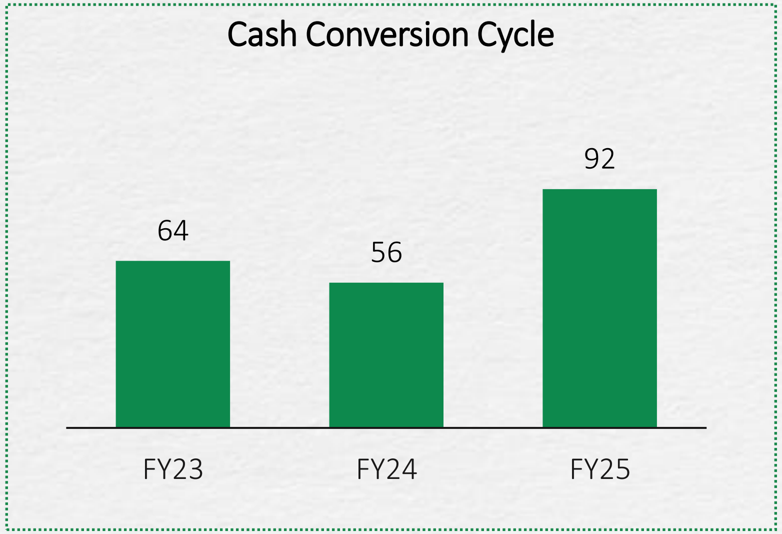




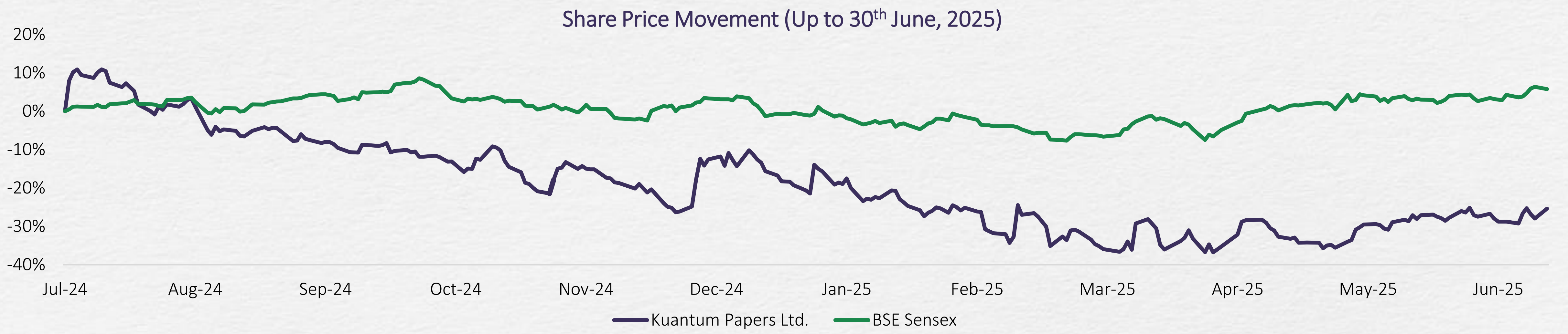




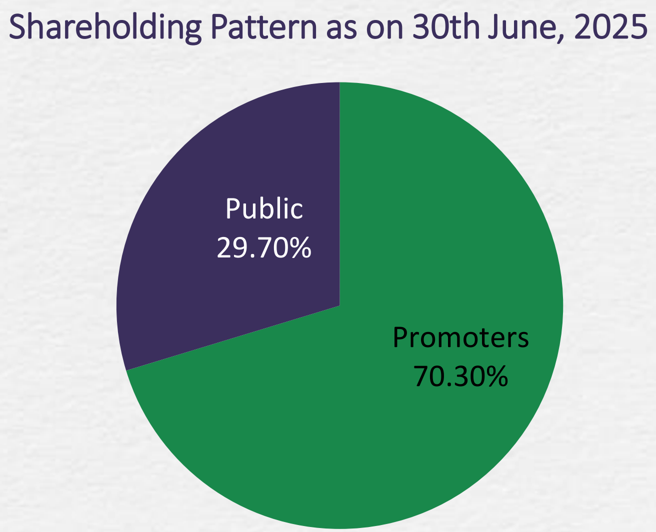




CAPITAL MARKET DATA



Price Data (30th June,2025)	INR
Face Value	1.0
Market Price	117.7
52 Week H/L	180.0/97.4
Market Cap (INR Mn)	10,266.6
Equity Shares Outstanding (Mn)	87.3
1 Year Avg Trading Volume ('000)	125.8



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Thank You