

EARNINGS PRESENTATION

Q1-FY26

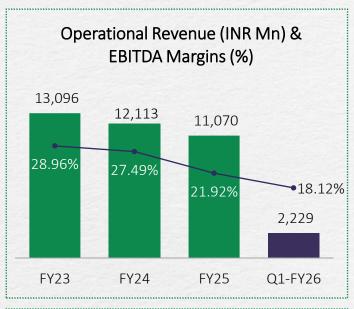


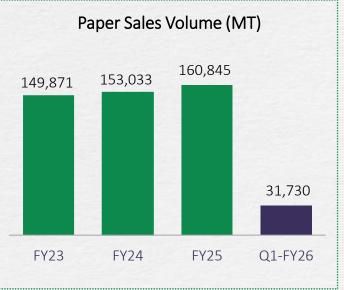


# ABOUT KUANTUM PAPERS



- Kuantum Papers Ltd, a leading agro and wood-based paper manufacturer started its commercial operations in 1980 in an economically backward village of Hoshiarpur, Punjab.
- They started their production with 30 TPD and with continuous process upgrades and backward integration projects are now currently operating at 450 TPD.
- Due to its location in the foothills of the Shivalik range, Kuantum Papers has been strategically utilizing agro residues like wheat straw, sarkanda and bagasse along with wood chips, veneer waste & bamboo to make high quality paper.
- The company's fully integrated manufacturing facility spread across 259 acres helps it gain an advantage in terms of better operational efficiency and higher product offering.
- Its extensive portfolio of writing and printing paper finds application in books, notebooks, annual reports, directories, account books, envelopes, diaries, calendars, computer & office stationery.
- Kuantum's product offerings include maplitho, cream wove and value added specialty products like thermal paper, bond paper, parchment paper, azure laid paper, cartridge paper, coloured paper, ledger paper, stiffener paper, base paper for cups and straws with a GSM range of 40 200.
- The company manufactures its products on an order-based system from its 100+ dealer network spread across India, many of whom have been associated with it for three generations.
- The company has increased its export footprint in the last few years and is now exporting to 24 countries.
- Its Marquee clients include Macmillan Education India, McGraw Hill Education India, Oxford University Press, Pearson India Education Services, HT Media, Rachna Sagar, Chitra Prakashan India, Magic International, SBM Industries, Today Diaries amongst others.
- The company's Social Farm Forestry Program includes wood plantations of 13,870 acres and it aims to expand it to 50,700 acres by 2028-29.





## KEY STRENGTHS





Pan India presence with an extensive network of 100+ dealers



Cost savings through executed backward integration project has led to improved EBITDA margins



Strategic location in Punjab with abundant availability of raw materials such as Wheat Straw, Sarkanda & Bagasse, allows us to get steady supplies at stable prices



Superior product quality and market focus allow us to charge premium price of 5-7% higher than competitors



Largest product portfolio in the Paper Industry covering Maplitho, Copier, Specialty and Creamwove papers



Fully integrated plant infrastructure with technologically upgraded 4 Paper Machines, Agro & Wood Pulp Mill, Chemical Recovery Plant, Co-Gen Power Plant & Effluent Treatment Plant



Raw Materials are perfect substitutes of each other, so not dependent on any single one throughout the year



Established distinguished range of branded products



Long standing relationship with dealers, many associated with the company for over 3 decades



Located near densely populated Northern Region including NCR, a higher paper consumption market



Future source of wood raw material: Social farm forestry programme with a vision to reach 1 crore clonal saplings per annum



Market-driven sales strategy ensuring timely supplies with minimum inventory backlog catering to diverse needs of our customers



## CURRENT MANUFACTURING FACILITIES



## **Pulping Facilities**

#### Paper Machines

### Chemical Recovery Plant

#### Co-Gen Power Plant

## Segment









## Capacity

#### Total Capacity - 365 TPD

- Agro based pulp 165 TPD
- Wood pulp 200 TPD

#### Total Capacity - 450 TPD

- Machine 1 25 TPD
- Machine 2 50 TPD
- Machine 3 115 TPD
- Machine 4 260 TPD

#### Total Capacity - 700 Solids TPD

- Recovery Boiler 1 200 Solids TPD
- Recovery Boiler 2 500 Solids TPD

Turbines: Total Installed Capacity – 38 MW

Boilers: Total Operational Capacity - 190 TPH

- Boiler 1 60 TPH
- Boiler 2 130 TPH

## Description

Kuantum combines its own agro and wood along with imported pulp in order to produce better quality fiber for paper production.

The different configurations of the four paper machines allow Kuantum to manufacture a wide variety of surface-sized, non surface-sized and value-added specialty products.

The Chemical Recovery Plant operates at a high efficiency allowing recovery of over 95% of Caustic, enabling cost reductions, margin improvements and reusing for subsequent pulp production runs.

The state-of-the-art Co-Gen Power Plant ensures uninterrupted steam and power supply to process units. The 130 TPH high pressure CFBC boiler combined with a set of highly efficient extraction cum condensing turbine and an extraction cum back pressure turbine, lead to power generation at very cost-effective rates which are much lower than the grid rate.

# FUTURE GROWTH STRATEGY





Debottlenecking and upgrading plant operations to increase production capacity by ~ 50% and further optimize cost



Leveraging single use plastic ban by developing a portfolio of specialty products for a sustainable future



Exploring technology in the specialty / tissue paper segment to diversify product portfolio



Harnessing the power of Industry 4.0 including IoT, AI and cloud computing for operational efficiency and optimal resource utilization





FINANCIAL & OPERATIONAL HIGHLIGHTS

Q1-FY26

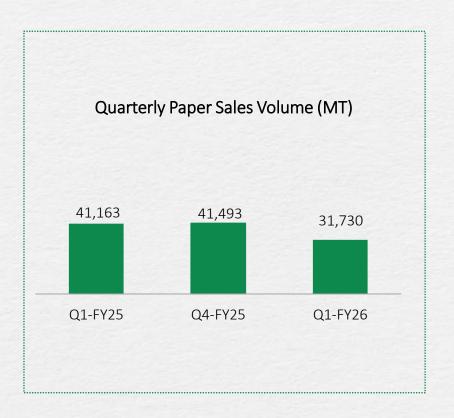


# Q1-FY26 FINANCIAL HIGHLIGHTS



## Q1-FY26 Financial Highlights

INR 2,229 Mn	INR 404 Mn	18.12%
Income from Operations	EBITDA	EBIDTA Margins
INR 121 Mn Net Profit	<b>5.43%</b> PAT Margins	INR 1.38/Share Diluted EPS





# Q1-FY26 OPERATIONAL HIGHLIGHTS



### **Financial Highlights**

• Operational Income for Q1 FY-26, stood at INR 2,229 Mn which was lower than Q4 FY-25 by 19.6%. This was primarily on account of the shut of PM4 which was taken for its upgradation and resulted in lower production by almost 9,000 tonnes that impacted revenue & EBITDA margins.

#### Mill Expansion and Upgradation Project Update

- The largest machine PM4 was successfully upgraded on 30th June, 2025. The installation of a modern shoe press from Bellmer along with advanced drying systems, modified hood, oil-heated calendar and upgraded automation will boost productivity & efficiency along with product diversification into higher-value writing & printing paper and specialty grades.
- The Retrofitting of 200 TDS Recovery Boiler by Valmet was undertaken in Q1 and was completed in July 2025. This includes the installation of Two-Stage Causticizer and construction of a new Electrostatic Precipitator to enhance chemical recovery efficiency and optimize process performance.

#### **Plant Updates**

- Both PM 1 & PM 2 recorded their highest-ever monthly production in Q1 FY 26. PM1 attained production of 1,859 MT in May'25 & PM2 produced 1,491 MT in June'25.
- Project Nirmaan our Industry 4.0-led, AI-based transformation project is progressing well with the MACS Systems running stably on both Agro & wood bleach sections and Agro cooking under trial phase. The PM 4 MACS Phase-1 is now implementation ready and is expected to go live in Q2 with a focus on enhancing productivity, consistency, and cost-efficiency on the machine.

#### **Environment & Sustainability Focus**

- In Q1 FY 26, the company implemented measures to ensure full compliance with the European Union Deforestation Regulation (EUDR), thus reinforcing its dedication to combating deforestation and promoting the sustainable management of natural resources.
- Dust suppression sprinkler system installed at agro yard to help improve air quality in the area.
- Under the Social Farm Forestry program, we covered 1,396 acres in Q1 FY 26, taking the total plantation to 13,870 acres and benefitting almost 16,000 farmers in the surrounding area.



# QUARTERLY FINANCIAL PERFORMANCE



PARTICULARS (INR Mn)	Q1-FY26	Q1-FY25	Y-o-Y	Q4-FY25	Q-o-Q
Operational Income	2,229	2,807	(20.6)%	2,774	(19.6)%
Total Expenses	1,825	2,091	(12.7)%	2,175	(16.1)%
EBITDA	404	716	(43.6)%	599	(32.6)%
EBITDA Margins (%)	18.12%	25.51%	(739) Bps	21.59%	(347) Bps
Other Income	14	9	55.6%	14	NA
Depreciation	152	125	21.6%	147	3.4%
Finance Cost	104	90	15.6%	104	NA
PBT	162	510	(68.2)%	362	(55.2)%
Tax	41	128	(68.0)%	101	(59.4)%
Profit After Tax	121	382	(68.3)%	261	(53.6)%
PAT Margins (%)	5.43%	13.61%	(818) Bps	9.41%	(398) Bps
Diluted EPS (INR)	1.38	4.38	(68.5)%	2.99	(53.8)%



# INCOME STATEMENT



PARTICULARS (INR Mn)	FY23	FY24	FY25
Operational Income	13,096	12,113	11,070
Total Expenses	9,304	8,783	8,644
EBITDA	3,792	3,330	2,426
EBITDA Margins (%)	28.96%	27.49%	21.92%
Other Income	36	56	61
Depreciation	454	482	540
Finance Cost	710	428	393
Exceptional Items	634		
PBT	2,030	2,476	1,554
Tax	668	638	402
Profit After Tax	1,362	1,838	1,152
PAT Margins (%)	10.40%	15.17%	10.41%
Other Comprehensive Income	(5)	(6)	(2)
Total Comprehensive Income	1,357	1,832	1,150
Diluted EPS (INR)	15.60	21.07	13.20



# BALANCE SHEET

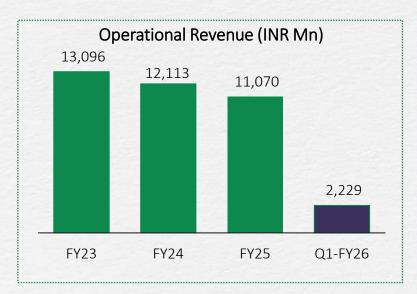


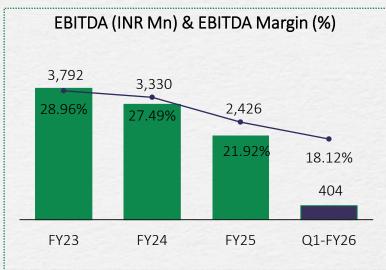
ASSETS (INR Mn)	FY23	FY24	FY25
Non-Current Assets			
Property, plant and equipment	14,068	14,678	16,013
Capital work-in-progress	306	415	1,552
Investment property	75	74	72
Other intangible assets		4	101
Intangible assets Under development			11
Financial assets			
Other financial assets	39	39	49
Income tax assets (net)	16	16	16
Other Non-current assets	259	585	601
Total Non-Current Assets	14,763	15,811	18,415
Current Assets			
Inventories	901	1,128	1,262
Financial assets			
Trade receivable	287	342	391
Cash and Cash equivalents	15	706	92
Other bank balances	157	73	122
Others financial assets	16	28	10
Other current assets	756	789	836
Total Current Assets	2,132	3,066	2,713
Total Assets	16,895	18,877	21,128

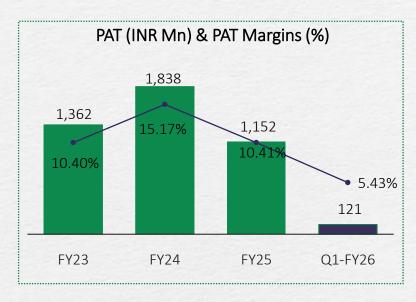
EQUITY & LIABILITIES (INR Mn)	FY23	FY24	FY25
Equity	1123	1127	1125
Equity share capital	87	87	87
Other equity	9,581		
		11,151	12,040
Total Equity  Liabilities	9,668	11,238	12,127
Non-Current Liabilities			
Financial liabilities			
• Borrowings	3,678	3,070	4,027
Other financial liabilities	228	247	262
Provisions	13	-	
Deferred tax liabilities (net)	1172	1,257	1,400
Deferred income	49	46	43
Total Non-Current Liabilities	5,140	4,620	5,732
Current Liabilities			
Financial Liabilities			
• Borrowings	1,450	2,055	2,509
Trade payables	258	569	419
Other financial liabilities	198	233	266
Other current liabilities	84	77	55
Provisions	3	1	
Deferred income	3	3	3
Current tax liabilities (net)	91	81	17
Total Current Liabilities	2,087	3,019	3,269
Total Liabilities	7,227	7,639	9,001
Total Equity and Liabilities	16,895	18,877	21,128

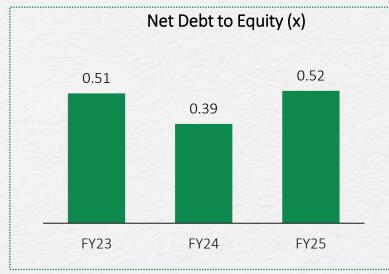
## FINANCIAL HIGHLIGHTS

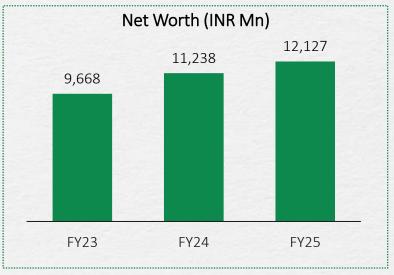


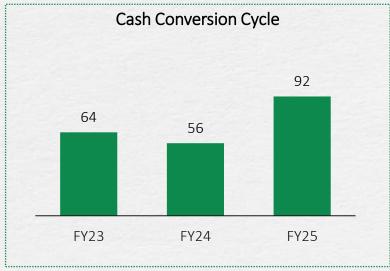






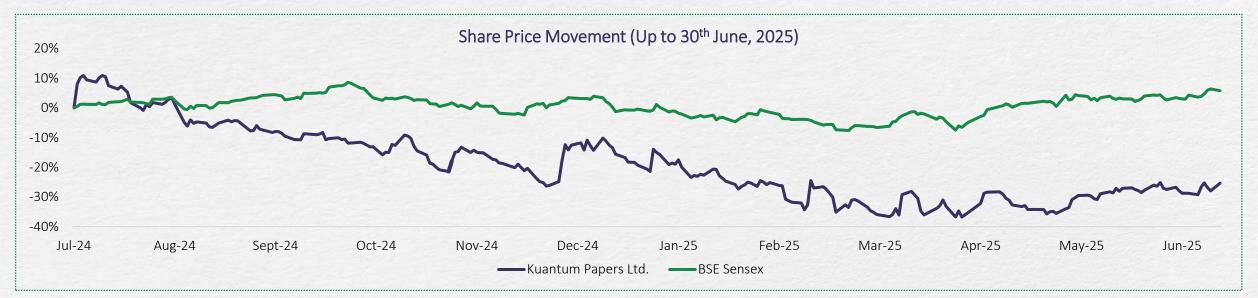




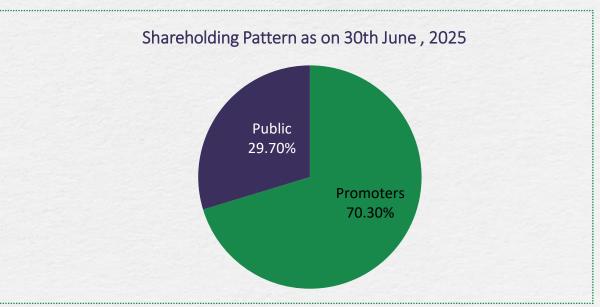


# CAPITAL MARKET DATA





Price Data (30 <sup>th</sup> June,2025)	INR
Face Value	1.0
Market Price	117.7
52 Week H/L	180.0/97.4
Market Cap (INR Mn)	10,266.6
Equity Shares Outstanding (Mn)	87.3
1 Year Avg Trading Volume ('000)	125.8



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